

Puteaux, 2 May 2018 (6:00pm CEST)

FURTHER INTERNATIONAL EXPANSION IN THE NETHERLANDS WITH THE ACQUISITION OF 2 COMPANIES - DAGELIJKS LEVEN AND WOONZORGNET

Expansion into the Netherlands with the acquisition of Dagelijks Leven and Woonzorgnet

Under its European expansion strategy, ORPEA has established a foothold in the Netherlands by acquiring one of the leading nursing home operators and a recognised expert in psychiatric care. With these two latest deals, the Group has secured additional organic growth potential for the coming years.

The long-term care sector in the Netherlands boasts healthy growth prospects:

- the population of over-80s is forecast to nearly triple by 2050;
- the bed capacity rate per capita is low - around 35% below the average level in Europe - and so 100,000 new beds need to be added by 2040;
- the private sector's market share is very limited at just 4%.

Founded in 2013, Dagelijks Leven is one of the leading nursing home operators with a network of 800 beds in 40 facilities (including 220 beds under construction and due to open in 2018). Its facilities were all built recently (less than four years old) and have gained a solid reputation among both residents and the supervisory authorities for the quality of the care and services they provide.

Dagelijks Leven possesses an attractive, highly standardised and rapidly replicable model:

- identically sized facilities (20 beds) attuned to the country's culture;
- a unified per diem rate;
- centralisation of all support functions: from design to management, it takes less than one year from the selection of land through to the opening of a new facility;
- an expert management team that has created this model and will contribute to its development in the future.

ORPEA will acquire the majority of the share capital of Dagelijks Leven. This deal is still subject to authorization by the Dutch health authorities, which is expected in due course.

At the beginning of 2018, ORPEA acquired Woonzorgnet, a recognised expert in providing long-term psychiatric care with 162 beds in 7 facilities.

Yves Le Masne, Chief Executive Officer of ORPEA, commented:

In line with our strategy, we have continued to expand in Europe by establishing a foothold in the Netherlands through the acquisition of two companies. Dagelijks Leven and Woonzorgnet represent unique platforms for organic growth, with their experienced management teams and a first-class reputation, which will help achieve our development targets in this new territory. These deals demonstrate our ability to attract the best teams so that we are able to create value over the long term.